

**THE ECONOMIC DEVELOPMENT AUTHORITY
OF STAFFORD COUNTY, VIRGINIA**

REGULAR MEETING MINUTES
March 8, 2018

1. CALL TO ORDER

The regular meeting of The Economic Development Authority (“EDA”), of Stafford County, Virginia was held on March 8, 2018, in Conference Room ABC of the George L. Gordon, Jr. Administration Center, located at 1300 Courthouse Road Stafford, Virginia at 9:02 A.M. A quorum was present.

Members Present

Joel Griffin	Chairman
Don Newlin	Vice-Chairman
Howard Owen	Treasurer (Late item 3A)
Jack Rowley	
Skip Causey	

Members Absent

Heather Hagerman
Danielle Davis

Also Present:

Charlie Payne	Counsel
John Holden	Secretary
Kelly Copley	Assistant Secretary

2. APPROVAL OF MINUTES

A. February, 2018

Mr. Causey motioned for approval of the February, 2019 minutes. Mr. Rowley seconded.

VOTE: 4-0 Approved

3. **PUBLIC PRESENTATIONS**

A. CEDC Update

Ms. Knight was unable to attend but sent her remarks. Mr. Holden briefed the EDA from Ms. Knight's remarks. Ms. Shelton is the new CEDC Chairman. The regional tourism partnership between Stafford, Fredericksburg, and Spotsylvania is up for renewal, staff is working on a new MOU to extend the partnership for one year. The new A-1 zoning standards continue to be discussed. She also attended the Infrastructure Committee meeting. Mr. Dudenhefer is the new Chairman for the Infrastructure Committee. Staff is working on ideas to submit for the new Commuter Choice Grant Program. The FAMPO region may be able to resubmit for the Smart Scale program from un-awarded funds.

Discussion Followed

B. Patawomeck Presentation

Mr. Jett, Chief and Mrs. Lightner and Assist Chief Harding of the Patawomeck Tribe presented their vision of The Patawomeck Living Museum and Cultural Center.

Discussion Followed

4. **TREASURER'S REPORT**

A. January 2019

Mr. Newlin moved to accept the December treasurer report. Mr. Rowley seconded.

VOTE: 5-0 Approved

Discussion Followed

5. **CHAIRMAN'S REPORT**

A. Bylaws

Mr. Griffin moved to accept the amended bylaws to allow for telephonic participation and voting in future EDA meeting. Mr. Rowley seconded.

VOTE: 5-0 Approved

Discussion Followed

6. **SECRETARY'S REPORT**

A. ED&T Update

See Attached memo

Discussion Followed

B. Business Appreciation Event

Mr. Holden informed the EDA that staff continues to work with Mr. Griffin on the Business Appreciation Event. This year's Business Appreciation Event will be on May 15th at 6 Bears and a Goat from 5-7pm. To RSVP and submit for business of the year go to StaffordBusinessAppreciation.com. This year Transurban is the title sponsor at \$5,000. John will send all the EDA members sponsorship package to pursue additional sponsors.

Discussion Followed

7. **WORKING GROUP REPORTS**

A. Germanna Update

Mr. Rowley informed the EDA that Germanna is weighing the possibilities of expanding into the 2nd floor in their Stafford building, which is currently vacant.

Discussions Followed

B. Budget Group

Staff continues to work on the new budget template.

C. Property Group

(1) 204 Thompson

Building improvements continue. The Public Works project will be completed in April.

Discussion Followed

- (2) Property Search

None at this time

- (3) US Rt 1 – **Closed Session**

CLOSED SESSION

Therefore, the EDA Board went into closed session in accordance with Section 2.2- 3711.A.3 and 5, et al. of the Code of Virginia 1950, as amended. No Votes were taken while in closed session. Item 3C (3) was discussed in in closed session only. All Members of the EDA and Economic Development staff present at the meeting were in the closed session.

Mr. Griffin motioned to move into closed session. Mr. Newlin seconded

VOTE 5-0 Approved

Mr. Newlin motioned to come out of closed session. Mr. Causey seconded.

VOTE 5-0 Approved

- D. Loan Program

None

8. OLD BUSINESS

- A. Kilroy Robotics
- B. Ferry Farm
- C. Adventure Brewing

All current grant agreement letters have been fully executed.

9. NEW BUSINESS

- A. Grant Applications Review

None

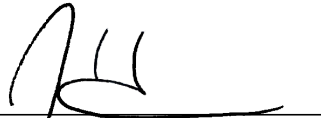
10. ATTORNEY'S REPORT

NONE

11. ADJOURNMENT

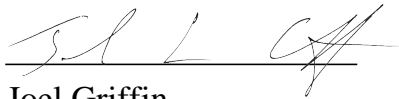
- A. There being no further business brought before the Economic Development Authority, Mr. Griffin adjourned the meeting at 10:44 A.M. The next Regular Meeting is scheduled for Friday, April 12, 2019.

MINUTES SUBMITTED BY:



John Holden
EDA Secretary

MINUTES APPROVED BY:



Joel Griffin
EDA Chairman

ED&T Update March 8, 2019

Boots to Business

March 27—UMW Stafford Campus from 8:00-1:00

This is one of the EDA program events.

Data Center Tax Classification

On March 19 there is a Public Hearing and the BOS is expected to vote to set a different tax classification for Data Centers. Similar to the change we made on Merchant Capital Tax for warehouse\distribution centers over 100,000 square feet, this allows the BOS to set competitive tax rates for these targeted sectors.

Economic Development Activity

Rick Cobert has attended two events this past month and we have at least 2-3 “direct” leads on business investment opportunities and have responded to two additional “leads” provided by FRA this month.

We have also had meetings with a handful of developers for significant projects. In these meetings we are standing by to integrate the value of the EDA to assist in the project.

We have released a “request for expression of interest” for the County property at Quantico Corporate Center.

Quarterly Update(s)

This coming April will represent the first quarterly update on our Economic Development Strategy Implementation Plan (since my arrival). Recall that I proposed to do so as part of our I-Plan. This will be at a CEDC meeting. We hope to have the next quarterly update as part of a joint EDA\BOS meeting (similar to when I presented the I-Plan).

Some items to highlight now (among others)

- The QCC road REFI and seeking investment in County property
- Ongoing business retention and business attraction efforts
- Focused Area efforts
- Incentives Program—integrating with EDA incentive program development